

## Recruiting Mission 2: Connect (Game Action)

# THRIVE! As a Professional Coach Playbook



**“To be a professional coach, you must also be a professional recruiter” - Coach Dave**

### Quick Summary:

There are 3 phases to this part of the game:

- 1) Take actions to find and attract potential players; mostly by sharing about your purpose
- 2) Engage with the people that you meet – mostly about purpose - to determine if they are a potential player.
- 3) If they are a potential player for you, invite them to explore the possibility of coaching with you.


## 1) Take action, learn and SHARE

**Recruiting** is a lot of trial and error. The key is to get up every day and get into the recruiting game with energy and curiosity. Take actions on your game plan, watch what happens and learn from your results.

THEN... SHARE what you have discovered about your game plan, your own abilities, your clarity of purpose, life and people...

The more you learn and the more you share the faster you will become a great recruiter!

**To be a professional coach, you must also be a professional recruiter!**

	<p><b>Click through to your game card.</b> Look for the <b>GAME ACTION</b> section (Find the Blue Button with the Star Reacher!)</p> <p>Find the <b>RECRUIT</b> badge. <b>You will see the game card description...</b></p> <div data-bbox="438 1333 633 1522"></div> <p><b>RECRUIT:</b> I just took action in my recruiting game. Here is what I did and what I learned...</p> <p>Click on the SHARE button in the right column.  Share</p> <p>A text entry window called “Enter Details” will appear. Finish this statement on your game card by sharing a few thoughts; then click the <b>SAVE</b> button.</p>
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Right after you complete the share activity below by clicking the **SAVE** button, you will see one or more pop up messages on the right hand side of your screen and a few other surprises. Look for them!