

## Recruiting Mission 2: Connect (BIG WIN)

# THRIVE! As a Professional Coach Playbook



### Quick Summary:

#### Find and Attract Players

The BIG WIN is when you invite a person to explore the possibility of coaching with you... AND they say: "YES".

### 1) The BIG WIN

They Said "YES"! This is awesome. Now you will move with them to the COMMIT phase of your recruiting game plan.

Before we get there, time to celebrate and learn.

How did you meet this player?

How did you engage with them such that they are interested in learning more about coaching with you?

Gather up your learning!

#### The BIG WIN for this Playbook

Share what you learned from the experience of creating this "YES".



#### Click through to your game card.

Look for the **BIG WIN** section (Find the Green Button with the Trophy!)

Find the **RECRUIT** badge. **You will see the game card description...**



**RECRUIT:** I just invited a potential player to explore coaching with me and they said "YES". This is what happened...



Click on the SHARE button in the right column.  
A text entry window called "Enter Details" will appear.  
Finish this statement on your game card by sharing a few thoughts; then click the **SAVE** button.

Right after you complete the share activity below by clicking the **SAVE** button, you will see one or more pop up messages on the right hand side of your screen and a few other surprises. Look for them!