

Commit Mission 3: Enroll (Game Action)

THRIVE! As a Professional Coach Playbook



Quick Summary:

There are 4 phases to this part of the game:

- 4) Your Commitment Process including conversations (using your outlines) and additional relationship building activities.
- 5) Invite your potential player to make an offer/bid to coach with you.
- 6) Evaluate your offers; and stay connected during the commitment process.
- 7) Communicate with selected players to confirm commitment and then collect funds; And communicate with potential players that you have not chosen.


1) Take action, learn and SHARE

Building Commitment with potential players requires a lot of energy, skill and resilience. But it DOES get a lot easier when you have a team of players. Remember to share about your player success as part of these conversations. AND especially remember that you are CHOOSING them as much as they are choosing you. Keep experimenting and keep learning.

As a part of the THRIVE! Team, as you engage in the 4 steps of the Commitment phase with your potential players, it is essential that you share authentically about what happens. Feel good about the experience and THEN... SHARE what you have discovered about your business method and yourself.

The more you learn and the more you share the faster you will become a great enroller!

To be a professional coach, you must also be a professional recruiter!

	<p>Click through to your game card. Look for the GAME ACTION section (Find the Blue Button with the Star Reacher!)</p> <p>Find the COMMIT badge. You will see the game card description...</p> <div data-bbox="438 1428 633 1617"></div> <p>COMMIT: I just took action in the commitment phase of my business game. Here is what I did and what I learned...</p> <p>Click on the SHARE button in the right column. </p> <p>A text entry window called "Enter Details" will appear. Finish this statement on your game card by sharing a few thoughts; then click the SAVE button.</p>
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Right after you complete the share activity below by clicking the **SAVE** button, you will see one or more pop up messages on the right hand side of your screen and a few other surprises. Look for them!