

Commit Mission 1: Enroll (Power Up)

THRIVE! As a Professional Coach Playbook



“Together We Play Better”
- Coach Dave

Quick Summary:

The Commitment Phase of your business model is where you go deeper into belonging through shared purpose AND co-create energy and the possibility of partnership.

This phase of the Coaching Business model is often a “Freak Out Zone” for coaches because the stakes are high ... Let’s make it a fun game and play with curiosity.

1) Power Up Your Commitment Game Plan

For the purposes of our THRIVE! Game, Commitment is steps 4-7 of the business model

- 4) Your Commitment Process including conversations (using your outlines) and additional relationship building activities.
- 5) Invite your potential player to make an offer/bid to coach with you.
- 6) Evaluate your offers; and stay connected during the commitment process.
- 7) Communicate with selected players to confirm commitment and then collect funds; And communicate with potential players that you have not chosen.

The **POWER UP** for this Playbook

Your Commitment Process will benefit from a lot of exploration and experimentation! Share something that you are excited about...

	<p>Click through to your game card. Look for the Power Up section (Find the Red Button with the Rocket!)</p> <p>Find the COMMIT badge. You will see the game card description...</p> <div data-bbox="438 1486 633 1680"></div> <p>COMMIT: Here is what I am most excited to explore in my “Commitment Process”...</p> <div data-bbox="1209 1564 1266 1627"></div> <p>Click on the SHARE button in the right column. A text entry window called “Enter Details” will appear. Finish this statement on your game card by sharing a few thoughts; then click the SAVE button.</p>
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Right after you complete the share activity below by clicking the **SAVE** button, you will see one or more pop up messages on the right hand side of your screen and a few other surprises. Look for them!