

Commit Mission 1: Enroll (BIG WIN)

THRIVE! As a Professional Coach Playbook



Quick Summary:

Enroll Players

The BIG WIN is when you and a player commit to a coaching relationship... The BIG “YES”! Awesome.

This is a potentially life-changing moment for your player AND for you. Well done.

Now the BIG game is ON! Let’s Play.

1) The REALLY BIG WIN

They Said “YES”! YOU said “YES” and the financial details have been agreed upon. This is awesome. Now you will move with them into the COACH phase of your business model.

Before we get there, take time to celebrate and learn.

How did you connect with this player?

How have you engaged with them such that they KNOW that YOU are their coach?

Gather up your learning!

The **BIG WIN** for this Playbook

Share what you learned from the experience of creating this life changing “YES”.



Click through to your game card.

Look for the **BIG WIN** section (Find the Green Button with the Trophy!)

Find the **COMMIT** badge. **You will see the game card description...**



COMMIT: I just invited a potential player to explore coaching with me and they said “YES”. This is what happened...



Share

Click on the SHARE button in the right column.
A text entry window called “Enter Details” will appear.
Finish this statement on your game card by sharing a few thoughts; then click the **SAVE** button.

Right after you complete the share activity below by clicking the **SAVE** button, you will see one or more pop up messages on the right hand side of your screen and a few other surprises. Look for them!