

Business Model Mission 1: Method Maker (Game Action)

THRIVE! As a Professional Coach Playbook



"Every time you play using your method, you have an opportunity to learn and improve your method"
- Coach Dave

Quick Summary:

Method Making Is A Recurring Activity

The major benefit of playing your game using a method is that it accelerates your learning process.

The **GAME ACTION** for this mission is to evaluate what happened after game play; then update your approach when you discover a better way to play.

Quick Outline

1. Learn something every time you play
2. Update your Game Card

1) Learn something every time you play

It's one thing to be a player in a game. It is a much different thing to be a player in a fervent quest to become a GREAT player. Another way I like to describe this is this: **Play With Intent!** Play with the intention to get the result you desire while not being attached to the result or the way it happens. Play with the intention to learn something about yourself; to learn something about the game; to learn something about how to play better.

The BIG idea of playing your business as a game is that it creates an environment for discovery. When you want to be GREAT, you are always looking for ways to play better... to co-create better results in the game.

In the **POWER UP** part of this mission to sketched out your basic approach for 10 key business activities. With those sketches in mind you go out and play as much as you can. Every time you play you can compare what actually happened with your "sketch" or intention. There are many possible outcomes during your **GAME ACTION**, such as:

- You may learn something about your own skills and abilities. Is there a step in your method that requires you to express a skill that is not easy for you right now?
- You may learn something about your method; maybe it didn't flow as smoothly as you imagined. Is something missing?
- You may spontaneously do something different and discover something that you want to add to your method.

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2) Update your Game Card

On your game card there will be a Recruiting Mission to share about your recruiting game experiences and wins. This item is for when you play and learn something about your method... your approach to the game.

The **GAME ACTION** part of this mission goes like this:

You engage with a potential player that you just met and you use a few “closeness questions” and one sparks a great conversation that leads to them wanting to know more about coaching. You could share about how that question really worked well.

You engage in a conversation with a potential player and it is going great but then you stumble while trying to invite them to the recruiting process. Well... share about what you learned! Do you need to practice what you prepared or do you need to rewrite it so it feels more natural to you?

You get the idea!

	<p>Click through to your game card. Look for the GAME ACTION section (Find the Blue Button with the Star Reacher!)</p> <p>Find the Business Model badge. You will see the game card description...</p> <div data-bbox="438 1018 633 1207"></div> <p>Business Model : I just learned something about my business model! This is what happened and what I learned...</p> <div data-bbox="1209 1092 1266 1144"></div> <p>Click on the SHARE button in the right column. A text entry window called “Enter Details” will appear. Finish this statement on your game card by sharing a few thoughts; then click the SAVE button.</p>
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Reminder: Every time you share something on the game card you have a chance to win bonus game activities and awesome prizes! Look at your game board after you share for messages.